



We believe for the right person there is always the opportunity to be a successful trainer or recruiter.

What we offer and the type of person who will succeed with us?

What we offer	The type of person who will succeed with us
A strong brand, founded in 1999 with a successful track record and multiple references and repeat customers	Someone wanting to work in an organisation that sets high standards for delivery and customer satisfaction
A private database of over 8000 industry contacts to market to and connect with when delivering recruitment projects or developing training business. In addition to our own database we network extensively via social media such as LinkedIn where we have over 3000 1 st level connections a number that is growing quickly	Someone who wants to leverage an existing organisation's network to create personal success
Proven successful procedures for lead generation to project delivery and for securing repeat and referral business	Someone who is willing to evaluate new ways to operate in order to maximise personal success. <i>Note this is a two way process as each team member is encouraged to bring new ideas forward for adoption by the group</i>
Marketing capability and material for mail shots to our database, LinkedIn promotions, cross selling services etc	Someone who wants to get on with the job of selling and delivering projects, fee earning activities, not having to create all their own marketing material and infrastructure
Proof statements to help convert leads to business	Someone who either from success as a trainer or recruiter can leveraged both their personal proof statements and those of george james ltd to close new business or somebody new to the industry who can use this material to win business
Delivery material to ensure optimum delivery of projects leading to successful outcomes, repeat and referral business	Someone who wants to get on with the job of selling and delivering projects, fee earning activities, not having to create all their own delivery material
IT infrastructure of established website, SFA System, e-mail	Someone who wants to get on with the job of selling and delivering projects, fee earning activities, not being distracted by IT issues
Back office infrastructure covering accounts, administration, legal, insurances etc	Someone who wants to get on with the job of selling and delivering projects, fee earning activities, not being distracted by the hygiene issues of running a business

A positive can do entrepreneurial environment	Someone who shares these values, somebody who wants to succeed personally as part of a team and who is creative and flexible
We have a strong company culture of individual freedom and flexibility. This may be in hours and times worked to projects undertaken, mixing recruitment with consulting or training projects	Somebody who is looking for and can thrive in such a free environment. The aim at George James Ltd is to create conditions where people feel they are running their own business with the support of colleagues and without the responsibility for all the back office, administrative and IT issues. With this freedom comes responsibility, we are looking for people who take personal ownership for their success and who are willing to back their own abilities to succeed. We are a company where individuals looking for self determination thrive

We are interested to hear from people across Europe, new to training and recruitment who wish to make the transition and from experienced individuals looking for a new environment in which to continue their success.

What to do next?

If you are interested in finding out more we will be delighted to speak with you in order to qualify if we are right for you in that we feel we can provide the environment and support for you to succeed with us and that you will fit with our culture.

To start this process please send a copy of your CV to:

neil.burns@georgejamesltd.co.uk

In the covering e-mail please answer the following:

1. What is important to you in your future career, especially your goals and the environment you want to work in?
2. Why are you motivated by such a career?
3. What evidence do you have that makes you believe this will be a successful move for you?
4. What are you looking for a company to provide to you?
5. Why have you approached George James Ltd?



Specialists in **Recruitment, Sales Training, Corporate Development, Performance Coaching, HR Services, and Interim Management & Non-Exec Directorships**

Serving the **Scientific and Technology Markets**

Pan European coverage with **United States** capability for major projects

About You

If in order to meet your personal and business objectives you need to recruit the best people, train and develop your existing team, develop the knowledge and skills of a key manager or raise additional funding we would like to speak with you.

If you are interested in developing your own knowledge and skill set to achieve further success and make the most of your talents with proven coaches we would like to talk.

If you are looking for your next career move or wish to have some impartial and experienced career advice we would like to hear from you

Our Customers

US companies looking to establish themselves in Europe needing to recruit and/or wanting assistance with the associated logistics.

European start up companies looking for additional funding, the recruitment of key staff or assistance with their HR processes.

Established small businesses to the largest international corporations looking to recruit, train and develop their existing staff or review their HR processes.

European Distributors looking to recruit and/or train and develop their existing staff.

Venture Capitalists looking to recruit early stage commercial people into companies they have invested in.

Recruitment
Sales Training
Corporate Development
Performance Coaching
HR Services
Interim Management & Non-Exec Directorships

